# Marvell Technology Group Ltd. Reports Fourth Quarter And Fiscal Year 2018 Financial Results 

## - Q4 Revenue: $\$ 615$ million

- Q4 Gross Margin: 60.7\% GAAP gross margin; 62.3\% non-GAAP gross margin
- Q4 Diluted earnings per share: $\$ 0.10$ GAAP diluted earnings per share from continuing operations; $\$ 0.32$ non-GAAP diluted earnings per share from continuing operations
- Cash and short-term investments: $\mathbf{\$ 1 . 8}$ billion

SANTA CLARA, Calif., March 8, 2018 /PRNewswire/ -- Marvell Technology Group Ltd. (NASDAQ: MRVL), a leader in storage, networking and connectivity semiconductor solutions, today reported financial results for the fourth fiscal quarter and the full fiscal year, ended February 3, 2018. Revenue for the fourth quarter of fiscal 2018 was $\$ 615$ million, which exceeded the midpoint of the Company's guidance provided on November 28, 2017.

GAAP net income from continuing operations for the fourth quarter of fiscal 2018 was $\$ 49$ million, or $\$ 0.10$ per share. Non-GAAP net income from continuing operations for the fourth quarter of fiscal 2018 was $\$ 165$ million, or $\$ 0.32$ per diluted share. Cash flow from operations for the fourth quarter was $\$ 120$ million.
"Our strong fourth quarter and fiscal year results continue to demonstrate that Marvell's strategy is working and that our team is executing it very well," said Marvell President and CEO Matt Murphy. "We are making tremendous progress in the transformation of Marvell, and I look forward to the year ahead."

## First Quarter of Fiscal 2019 Financial Outlook

- Revenue is expected to be $\$ 585$ million to $\$ 615$ million.
- GAAP and non-GAAP gross margins are expected to be approximately $62 \%$ to $63 \%$.
- GAAP operating expenses are expected to be $\$ 250$ million to $\$ 260$ million.
- Non-GAAP operating expenses are expected to be approximately $\$ 215$ million.
- GAAP diluted EPS from continuing operations is expected to be in the range of $\$ 0.22$ to $\$ 0.26$ per share.
- Non-GAAP diluted EPS from continuing operations is expected to be in the range of $\$ 0.29$ to $\$ 0.33$ per share.


## Conference Call

Marvell will conduct a conference call on Thursday, March 8, 2018 at 1:45 p.m. Pacific Time to discuss results for the fourth quarter and full fiscal year 2018. Interested parties may join the conference call by dialing 1-844-647-5488 or 1-615-247-0258, passcode 4297718. The call will be webcast by Thomson Reuters and can be accessed at the Marvell Investor Relations website at http://investor.marvell.com/ with a replay available following the call until Friday, March 16, 2018.

## Discussion of Non-GAAP Financial Measures

Non-GAAP financial measures exclude the effect of share-based compensation expense, amortization and write-off of acquired intangible assets, acquisition-related costs, restructuring and other related charges, litigation settlement, and certain expenses and benefits that are driven primarily by discrete events that management does not consider to be directly related to Marvell's core business.

In fiscal 2018, Marvell began using a non-GAAP tax rate to compute the non-GAAP tax provision. This non-GAAP tax rate is based on Marvell's estimated annual GAAP income tax forecast, adjusted to account for items excluded from GAAP income in calculating Marvell's non-GAAP income, as well as the effects of significant non-recurring and period specific tax items which vary in size and frequency. Marvell's non-GAAP tax rate is determined on an annual basis and may be adjusted during the year to take into account events that may materially affect the non-GAAP tax rate such as tax law changes; significant changes in Marvell's geographic mix of revenue and expenses; or changes to Marvell's corporate structure. For the fourth quarter of fiscal 2018, a non-GAAP tax rate of $4 \%$ has been applied to the non-GAAP financial results.

Non-GAAP diluted net income per share from continuing operations is calculated by dividing non-GAAP net income from continuing operations by non-GAAP weighted average shares outstanding (diluted). For purposes of calculating non-GAAP diluted net income per share, the GAAP weighted average shares outstanding (diluted) is adjusted to exclude the potential benefits of share-based compensation expected to be incurred in future periods but not yet recognized in the financial statements. The expected compensation costs are treated as additional proceeds assumed to be used to repurchase shares under the GAAP treasury stock method.

Marvell believes that the presentation of non-GAAP financial measures provide important supplemental information to management and investors regarding financial and business trends relating to Marvell's financial condition and results of operations. While Marvell uses non-GAAP financial measures as a tool to enhance its understanding of certain aspects of its financial performance, Marvell does not consider these measures to be a substitute for, or superior to, financial measures calculated in accordance with GAAP. Consistent with this approach, Marvell believes
that disclosing non-GAAP financial measures to the readers of its financial statements provides such readers with useful supplemental data that, while not a substitute for GAAP financial measures, allows for greater transparency in the review of its financial and operational performance.

Externally, management believes that investors may find Marvell's non-GAAP financial measures useful in their assessment of Marvell's operating performance and the valuation of Marvell. Internally, Marvell's non-GAAP financial measures are used in the following areas:

- Management's evaluation of Marvell's operating performance;
- Management's establishment of internal operating budgets;
- Management's performance comparisons with internal forecasts and targeted business models; and
- Management's determination of the achievement and measurement of certain performance-based equity awards (adjustments may vary from award to award).

Non-GAAP financial measures have limitations in that they do not reflect all of the costs associated with the operations of Marvell's business as determined in accordance with GAAP. As a result, you should not consider these measures in isolation or as a substitute for analysis of Marvell's results as reported under GAAP. Marvell expects to continue to incur expenses similar to the non-GAAP adjustments described above, and exclusion of these items from Marvell's non-GAAP net income should not be construed as an inference that these costs are unusual, infrequent or non-recurring.

## Forward-Looking Statements under the Private Securities Litigation Reform Act of 1995

This press release contains forward-looking statements within the meaning of the federal securities laws that involve risks and uncertainties, including: Marvell's expectations regarding its first quarter of fiscal 2019 financial outlook; and Marvell's use of non-GAAP financial measures as important supplemental information. Words such as "anticipates," "expects," "intends," "plans," "projects," "believes," "seeks," "estimates," "can," "may," "will," "would" and similar expressions identify such forward-looking statements. These statements are not guarantees of results and should not be considered as an indication of future activity or future performance. Actual events or results may differ materially from those described in this press release due to a number of risks and uncertainties, including, but not limited to: the risk that the Cavium transaction may not be completed in a timely manner or at all, which may adversely affect Cavium's business and the price of its common stock and/or Marvell's business and the price of its common shares; the failure to satisfy the conditions to the consummation of the transaction, including the adoption of the merger agreement by the stockholders of Cavium, the approval of the issuance of Marvell shares in the transaction by the shareholders of Marvell, and the receipt of certain governmental and regulatory approvals; the failure of Marvell to obtain the necessary financing pursuant to the arrangements set forth in the debt commitment letters delivered pursuant to the merger agreement or otherwise; the occurrence of any event, change or other circumstance that could give rise to the termination of the merger agreement; the effect of the announcement or pendency of the transaction on Cavium's business relationships, operating results, and business generally; risks that the proposed transaction disrupts current plans and operations of Cavium or Marvell and potential difficulties in Cavium employee retention as a result of the transaction; risks related to diverting management's attention from Cavium's ongoing business operations; the outcome of any legal proceedings that may be instituted against Marvell or against Cavium related to the merger agreement or the transaction; the ability of Marvell to successfully integrate Cavium's operations and product lines; the ability of Marvell to implement its plans, forecasts, and other expectations with respect to Cavium's business after the completion of the proposed merger and realize the anticipated synergies and cost savings in the time frame anticipated or at all, and identify and realize additional opportunities; the risk of downturns in the highly cyclical semiconductor industry; Marvell's dependence upon the storage, networking and connectivity markets, which are highly cyclical and intensely competitive; the outcome of pending or future litigation and legal and regulatory proceedings; Marvell's dependence on a small number of customers; severe financial hardship or bankruptcy of one or more of Marvell's major customers; Marvell's ability and the ability of its customers to successfully compete in the markets in which it serves; Marvell's reliance on independent foundries and subcontractors for the manufacture, assembly and testing of its products; Marvell's ability and its customers' ability to develop new and enhanced products and the adoption of those products in the market; decreases in gross margin and results of operations in the future due to a number of factors; Marvell's ability to estimate customer demand and future sales accurately; Marvell's ability to scale its operations in response to changes in demand for existing or new products and services; the impact of international conflict and continued economic volatility in either domestic or foreign markets; the effects of transitioning to smaller geometry process technologies; the risks associated with manufacturing and selling a majority of products and customers' products outside of the United States; risks associated with acquisition and consolidation activity in the semiconductor industry; the impact of any change in the income tax laws in jurisdictions where Marvell operates and the loss of any beneficial tax treatment that Marvell currently enjoys; the effects of any potential acquisitions or investments; Marvell's ability to protect its intellectual property; the impact and costs associated with changes in international financial and regulatory conditions; Marvell's maintenance of an effective system of internal controls; and other risks detailed in Marvell's SEC filings from time to time. For other factors that could cause Marvell's results to vary from expectations, please see the risk factors identified in Marvell's Quarterly Report on Form 10-Q for the fiscal quarter ended October 28, 2017 as filed with the SEC on December 4, 2017, and other factors detailed from time to time in Marvell's filings with the SEC. Marvell undertakes no obligation to revise or update publicly any forward-looking statements.

## About Marvell

Marvell first revolutionized the digital storage industry by moving information at speeds never thought possible.
Today, that same breakthrough innovation remains at the heart of the Company's storage, networking and connectivity solutions. With leading intellectual property and deep system-level knowledge, Marvell's semiconductor solutions continue to transform the enterprise, cloud, automotive, industrial, and consumer markets. To learn more, visit: www.marvell.com.

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Marvell Technology Group Ltd.
Condensed Consolidated Statements of Operations (Unaudited) (In thousands, except per share amounts)

Net revenue
Cost of goods sold Gross profit

| $\begin{gathered} \hline \text { February 3, } \\ 2018 \end{gathered}$ | $\begin{gathered} \hline \text { October 28, } \\ 2017 \end{gathered}$ | $\begin{gathered} \hline \text { January 28, } \\ 2017 \end{gathered}$ |
| :---: | :---: | :---: |
| \$ 615,409 | \$ 616,302 | \$ 566,362 |
| 241,927 | 238,533 | 240,448 |
| 373,482 | 377,769 | 325,914 |


| Year Ended |  |
| :---: | :---: |
| $\begin{gathered} \hline \text { February 3, } \\ 2018 \end{gathered}$ | $\begin{gathered} \hline \text { January 28, } \\ 2017 \end{gathered}$ |
| \$ 2,409,170 | \$ 2,300,992 |
| 947,230 | 1,017,564 |
| 1,461,940 | 1,283,428 |

Operating expenses:
Research and
development Selling, general and administrative
Litigation settlement
(a)

Restructuring related charges (gain)

Total operating expenses
Operating income from continuing operations Interest and other income, net
Income from continuing operations before income taxes
Provision (benefit) for income taxes Income from continuing operations, net of tax Income (loss) from discontinued operations, net of tax
Net income

| 180,000 | 165,477 | 175,262 |
| :---: | :---: | :---: |
| 68,291 | 59,112 | 59,140 |
| 74,385 | - | - |
| $(3,205)$ | 3,284 | 90,475 |
| 319,471 | 227,873 | 324,877 |
| 54,011 | 149,896 | 1,037 |
| 4,788 | 6,200 | 3,780 |
| 58,799 | 156,096 | 4,817 |
| 10,036 | 6,759 | 68,345 |
| 48,763 | 149,337 | $(63,528)$ |

714,444
805,029
251,191
238,166
74,385

| 5,250 |  | 96,801 |
| ---: | :--- | ---: |
|  |  | $1,153,021$ |
| $429,032,245$ |  | 130,407 |
| 21,509 |  | 17,022 |
| 451,204 |  |  |
|  |  | 147,429 |
| 18,062 |  | 72,608 |
| 433,142 |  | 74,821 |


| - | 50,851 | $(16,563)$ | 87,689 | $(53,670)$ |
| :---: | :---: | :---: | :---: | :---: |
| \$ 48,763 | \$ 200,188 | \$ (80,091) | \$ 520,831 | \$ 21,151 |

Net income (loss) per
share - Basic:

| Continuing operations | \$ | 0.10 | \$ | 0.30 | \$ | (0.13) | \$ | 0.87 | \$ | 0.15 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Discontinued operations | \$ | - | \$ | 0.11 | \$ | (0.03) | \$ | 0.18 | \$ | (0.11) |
| income per share - | \$ | 0.10 | \$ | 0.41 | \$ | (0.16) | \$ | 1.05 | \$ | 0.04 |

Net income (loss) per
share - Diluted:

| Continuing operations | \$ | 0.10 | \$ | 0.30 | \$ | (0.13) | \$ | 0.85 | \$ | 0.14 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Discontinued operations | \$ | - | \$ | 0.10 | \$ | (0.03) | \$ | 0.17 | \$ | (0.10) |
| income per share ted | \$ | 0.10 | \$ | 0.40 | \$ | (0.16) | \$ | 1.02 | \$ | 0.04 |

Weighted average shares:
504,903
(a) Represents legal settlement and associated costs related to Luna shareholder litigation matter.

## Marvell Technology Group Ltd. Condensed Consolidated Balance Sheets (Unaudited) (In thousands)

|  | February 3, 2018 |  | January 28, 2017 |  |
| :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |
| Current assets: |  |  |  |  |
| Cash and cash equivalents | \$ | 888,482 | \$ | 814,092 |
| Short-term investments |  | 952,790 |  | 854,268 |
| Accounts receivable, net |  | 280,395 |  | 335,384 |
| Inventories |  | 170,039 |  | 170,842 |
| Prepaid expenses and other current assets |  | 41,482 |  | 58,771 |
| Assets held for sale |  | 30,767 |  | 57,077 |
| Total current assets |  | 2,363,955 |  | 2,290,434 |
| Property and equipment, net |  | 202,222 |  | 243,397 |
| Goodwill and acquired intangible assets, net |  | 1,993,310 |  | 1,996,880 |
| Other non-current assets |  | 148,800 |  | 117,939 |
| Total assets | \$ | 4,708,287 | \$ | 4,648,650 |

Liabilities and Shareholders' Equity
Current liabilities:

| Accounts payable | $\$$ | 145,236 | $\$$ | 143,484 |
| :--- | ---: | ---: | ---: | ---: |
| Accrued liabilities | 86,958 |  | 143,491 |  |
| Accrued employee compensation |  | 127,711 |  | 139,647 |
| Deferred income | 61,237 |  | 63,976 |  |
| Liabilities held for sale | - |  | 5,818 |  |
| Total current liabilities |  |  |  |  |

Shareholders' equity:

| Common stock |  | 991 |  | 1,012 |
| :---: | :---: | :---: | :---: | :---: |
| Additional paid-in capital |  | 2,733,292 |  | 3,016,775 |
| Accumulated other comprehensive income (loss) |  | $(2,322)$ |  | 23 |
| Retained earnings |  | 1,409,452 |  | 1,009,841 |
| Total shareholders' equity |  | 4,141,413 |  | 4,027,651 |
| Total liabilities and shareholders' equity | \$ | 4,708,287 | \$ | 4,648,650 |

## Cash flows from operating activities:

Net income (loss)
Adjustments to reconcile net income (loss) to net cash provided by (used in) operating activities:

Depreciation and amortization
Share-based compensation
Amortization and write-off of acquired intangible assets
Restructuring related impairment charges (gain)
Gain from investments in privately-held companies

Marvell Technology Group Ltd.

## Condensed Consolidated Statements of Cash Flows (Unaudited)

 (In thousands)

## Three Months Ended

February 3, January 28,

Year Ended

26,683
$(4,159)$
20,918
21,377
358
-

24,058
1,965
50,500

83,487
86,689
3,570
$(4,561)$

107,851
113,970
10,641
52,581

| available-for-sale securities | 392 | 1,622 | 995 | 3,319 |
| :---: | :---: | :---: | :---: | :---: |
| Other non-cash expense (income), net | (7) | $(2,635)$ | 1,324 | $(3,312)$ |
| Excess tax benefits from share-based compensation | - | (27) | - | (37) |
| Deferred income taxes | 17,027 | 46,859 | 19,825 | 44,637 |
| Gain on sale of property and equipment | (270) | - | (743) |  |
| Gain on sale of discontinued operations |  |  | $(88,406)$ |  |
| Gain on sale of business |  | - | $(5,254)$ |  |
| Changes in assets and liabilities: |  |  |  |  |
| Accounts receivable | 85,719 | 26,811 | 54,989 | $(12,084)$ |
| Inventories | 3,878 | 18,381 | $(12,160)$ | 29,325 |
| Prepaid expenses and other assets | (627) | 2,181 | 12,494 | 1,825 |
| Accounts payable | $(36,700)$ | $(38,694)$ | $(16,613)$ | $(28,153)$ |
| Accrued liabilities and other noncurrent liabilities | $(21,898)$ | 27,498 | $(62,360)$ | 3,763 |
| Carnegie Mellon University accrued litigation settlement (a) | - | - |  | $(736,000)$ |
| Accrued employee compensation | $(1,324)$ | 7,597 | $(11,936)$ | 18,016 |
| Deferred income | $(13,706)$ | 6,138 | $(8,557)$ | 14,072 |
| Net cash provided by (used in) operating activities | 119,741 | 118,846 | 571,113 | $(358,435)$ |
| Cash flows from investing activities: |  |  |  |  |
| Purchases of available-for-sale securities | $(162,607)$ | $(146,046)$ | $(835,494)$ | $(489,856)$ |
| Sales of available-for-sale securities | 22,671 | 157,953 | 306,822 | 616,697 |
| Maturities of available-for-sale securities | 120,639 | 41,264 | 426,341 | 239,557 |
| Return of investment from (in) privatelyheld companies | - | (258) | 6,089 | 16 |
| Purchases of time deposits | $(75,000)$ | $(75,000)$ | $(300,000)$ | $(275,000)$ |
| Maturities of time deposits | 75,000 | 75,000 | 300,000 | 125,000 |
| Purchases of technology licenses | $(1,331)$ | $(1,870)$ | $(6,587)$ | $(10,309)$ |
| Purchases of property and equipment | $(13,395)$ | $(6,786)$ | $(38,551)$ | $(44,510)$ |
| Proceeds from sales of property and equipment | 10,571 | - | 12,559 | - |
| Net proceeds from sale of discontinued operations | - | - | 165,940 | - |
| Net proceeds from sale of business | - | - | 2,402 | - |
| Net cash provided by (used in) investing activities | $(23,452)$ | 44,257 | 39,521 | 161,595 |
| Cash flows from financing activities: |  |  |  |  |
| Repurchases of common stock | - | $(125,033)$ | $(527,574)$ | $(181,564)$ |
| Proceeds from employee stock plans | 42,878 | 62,383 | 180,302 | 74,219 |
| Minimum tax withholding paid on behalf of employees for net share settlement | (905) | (402) | $(26,840)$ | $(16,683)$ |
| Dividend payments to shareholders | $(29,695)$ | $(30,457)$ | $(119,251)$ | $(122,292)$ |
| Payments on technology license obligations | $(5,806)$ | $(7,117)$ | $(28,503)$ | $(20,965)$ |
| Excess tax benefits from share-based compensation | - | 27 | - | 37 |
| Payment of equity and debt financing costs | $(14,378)$ | - | $(14,378)$ | - |
| Net cash used in financing activities | $(7,906)$ | $(100,599)$ | $(536,244)$ | $(267,248)$ |
| Net increase (decrease) in cash and cash equivalents | 88,383 | 62,504 | 74,390 | $(464,088)$ |
| Cash and cash equivalents at beginning of period | 800,099 | 751,588 | 814,092 | 1,278,180 |
| Cash and cash equivalents at end of period | \$ 888,482 | \$ 814,092 | 888,482 | \$ 814,092 |

(a) The Company paid $\$ 750.0$ million to Carnegie Mellon University in connection with a litigation settlement agreement.

Marvell Technology Group Ltd.
Reconciliations from GAAP to Non-GAAP (Unaudited) (In thousands, except per share amounts)


Non-GAM里nses (d) operating margin

GAAP interest and other income, net Special items:

Restructuring related items (e) Total special items Total non-GAAP interest and other income, net

GAAP net income
Less: Income (loss) from discontinued operations, net of tax
GAAP net income from continuing operations
Special items: Special items:
Other cost of goods sold (a) Share-based compensation Restructuring related charges (gain) (b) Amortization and write-off of acquired intangible assets
Litigation settlement (c) Other operating expenses (d) Pre-tax total special items Other income tax effects and adjustments (f) Non-GAAP net income from continuing operations

Weighted average shares - basic Weighted average shares - diluted Non-GAAP weighted average shares - diluted (g)

GAAP diluted net income (loss) per
$1.6 \%$

$26.9 \%$ | $0.1 \%$ |
| ---: |
| $28.4 \%$ |


| $0.1 \%$ |
| ---: |
| $20.3 \%$ |


| 0.1 |
| ---: |
| $25.9 \%$ |


| $0.1 \%$ |
| ---: |
| $14.7 \quad \%$ |


| \$ | 4,788 | \$ | 6,200 | \$ | 3,780 | \$ | 21,509 | \$ | 17,022 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1,355 |  | $(2,286)$ |  | - |  | $(4,016)$ |  | - |
|  | 1,355 |  | $(2,286)$ |  | - |  | $(4,016)$ |  | - |
| \$ | 6,143 | \$ | 3,914 | \$ | 3,780 | \$ | 17,493 | \$ | 17,022 |

\$

| 48,763 | 149,337 | $(63,528)$ | 433,142 | 74,821 |
| :---: | :---: | :---: | :---: | :---: |

101,399

96,801

8,376
74,385

| 10,579 | 120 | 315 | 14,689 | 1,544 |
| :---: | :---: | :---: | :---: | :---: |
| 112,849 | 22,833 | 113,932 | 190,000 | 208,120 |
| 3,170 | (398) | 67,989 | $(7,590)$ | 66,918 |



| 493,663 | 494,096 | 507,834 | 498,008 | 509,738 |
| :---: | :---: | :---: | :---: | :---: |
| 506,197 | 504,903 | 507,834 | 509,667 | 517,513 |
| 512,223 | 512,676 | 528,141 | 516,789 | 527,197 |

share from
continuing
operations
Non-GAAP diluted
net income per
share from
continuing
operations

| \$ | 0.10 | \$ | 0.30 | \$ | (0.13) | \$ | 0.85 | \$ | 0.14 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | 0.32 | \$ | 0.34 | \$ | 0.22 | \$ | 1.19 | \$ | 0.66 |

(a) Other costs of goods sold in the three months ended February 3, 2018 and the year ended February 3, 2018 include charges for past intellectual property licensing matters.
(b) Restructuring related charges include costs that are a direct result of restructuring. Such charges include employee severance, facilities related costs, contract cancellation charges and impairment of equipment. Restructuring related charges in the three months ended February 3, 2018 and the year ended February 3, 2018 includes the gain on sale of a building that was a direct result of restructuring.
(c) Represents legal settlement and associated costs related to shareholder litigation matter.
(d) Other operating expenses primarily include Cavium merger costs, costs related to royalty matters, and costs of retention bonuses offered to employees who remained through the ramp down of certain operations due to restructuring actions.
(e) Interest and other income, net includes restructuring related items such as gain on sale of a business and foreign currency remeasurement related to restructuring related accruals.
(f) Other income tax effects and adjustments in the three months ended February 3, 2018 and October 28, 2017 and in the year ended February 3, 2018 include adjustment to the tax provision based on a non-GAAP tax rate of $4 \%$. Other income tax effects and adjustments in the three months ended January 28,2017 and the year ended January 28,2017 include $\$ 68.0$ million and $\$ 67.0$ million, respectively, of tax expense relating to restructuring charges.
(g) Non-GAAP diluted share count excludes the impact of share-based compensation expense expected to be incurred in future periods and not yet recognized in the Company's financial statements, which would otherwise be assumed to be used to repurchase shares under the GAAP treasury stock method.

## Quarterly Revenue Trend (Unaudited) (In thousands)

|  | Three Months Ended |  |  |  |  |  | \% Change |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | February 3, 2018 |  | October 28, 2017 |  | January 28, 2017 |  | YoY |  | QoQ |  |
| Storage (1) | \$ | 323,718 | \$ | 315,338 | \$ | 310,771 | 4 | \% | 3 | \% |
| Networking (2) |  | 155,340 |  | 150,497 |  | 148,090 | 5 | \% | 3 | \% |
| Connectivity (3) |  | 86,271 |  | 102,662 |  | 65,638 | 31 | \% | (16) | \% |
| Total Core |  | 565,329 |  | 568,497 |  | 524,499 | 8 | \% | (1) | \% |
| Other (4) |  | 50,080 |  | 47,805 |  | 41,863 | 20 | \% | 5 | \% |
| Total Revenue | \$ | 615,409 | \$ | 616,302 | \$ | 566,362 | 9 | \% | - | \% |

Three Months Ended

| \% of Total | February 3, 2018 | October 28, 2017 | January 28, 2017 |
| :---: | :---: | :---: | :---: |
| Storage (1) | 53 \% | 51 \% | 55 \% |
| Networking (2) | 25 \% | 24 \% | 26 \% |
| Connectivity (3) | 14 \% | 17 \% | 12 \% |
| Total Core | 92 \% | 92 \% | 93 \% |
| Other (4) | 8 \% | 8 \% | 7 \% |
| Total Revenue | 100 \% | 100 \% | 100 \% |

(1) Storage products are comprised primarily of HDD, SSD Controllers and Data Center Storage Solutions.
(2) Networking products are comprised primarily of Ethernet Switches, Ethernet Transceivers, Embedded ARM Processors and Automotive Ethernet, as well as a few legacy product lines in which we no longer invest, but will generate revenue for several years.
(3) Connectivity products are comprised primarily of WiFi solutions including WiFi only, WiFi/Bluetooth combos and WiFi Microcontroller combos.
(4) Other products are comprised primarily of Printer Solutions, Application Processors and others.

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https://investor.marvell.com/2018-03-08-Marvell-Technology-Group-Ltd-Reports-Fourth-Quarter-and-Fiscal-Year-2018-Financial-Results

