Marvell Technology Group Ltd. Reports Fourth Quarter And Fiscal Year 2018 Financial Results

- Q4 Revenue: \$615 million

- Q4 Gross Margin: 60.7% GAAP gross margin; 62.3% non-GAAP gross margin

- Q4 Diluted earnings per share: \$0.10 GAAP diluted earnings per share from continuing operations;
- \$0.32 non-GAAP diluted earnings per share from continuing operations

- Cash and short-term investments: \$1.8 billion

SANTA CLARA, Calif., March 8, 2018 /<u>PRNewswire</u>/ -- Marvell Technology Group Ltd. (NASDAQ: MRVL), a leader in storage, networking and connectivity semiconductor solutions, today reported financial results for the fourth fiscal quarter and the full fiscal year, ended February 3, 2018. Revenue for the fourth quarter of fiscal 2018 was \$615 million, which exceeded the midpoint of the Company's guidance provided on November 28, 2017.

GAAP net income from continuing operations for the fourth quarter of fiscal 2018 was \$49 million, or \$0.10 per share. Non-GAAP net income from continuing operations for the fourth quarter of fiscal 2018 was \$165 million, or \$0.32 per diluted share. Cash flow from operations for the fourth quarter was \$120 million.

"Our strong fourth quarter and fiscal year results continue to demonstrate that Marvell's strategy is working and that our team is executing it very well," said Marvell President and CEO Matt Murphy. "We are making tremendous progress in the transformation of Marvell, and I look forward to the year ahead."

First Quarter of Fiscal 2019 Financial Outlook

- Revenue is expected to be \$585 million to \$615 million.
- GAAP and non-GAAP gross margins are expected to be approximately 62% to 63%.
- GAAP operating expenses are expected to be \$250 million to \$260 million.
- Non-GAAP operating expenses are expected to be approximately \$215 million.
- GAAP diluted EPS from continuing operations is expected to be in the range of \$0.22 to \$0.26 per share.
- Non-GAAP diluted EPS from continuing operations is expected to be in the range of \$0.29 to \$0.33 per share.

Conference Call

Marvell will conduct a conference call on Thursday, March 8, 2018 at 1:45 p.m. Pacific Time to discuss results for the fourth quarter and full fiscal year 2018. Interested parties may join the conference call by dialing 1-844-647-5488 or 1-615-247-0258, passcode 4297718. The call will be webcast by Thomson Reuters and can be accessed at the Marvell Investor Relations website at http://investor.marvell.com/ with a replay available following the call until Friday, March 16, 2018.

Discussion of Non-GAAP Financial Measures

Non-GAAP financial measures exclude the effect of share-based compensation expense, amortization and write-off of acquired intangible assets, acquisition-related costs, restructuring and other related charges, litigation settlement, and certain expenses and benefits that are driven primarily by discrete events that management does not consider to be directly related to Marvell's core business.

In fiscal 2018, Marvell began using a non-GAAP tax rate to compute the non-GAAP tax provision. This non-GAAP tax rate is based on Marvell's estimated annual GAAP income tax forecast, adjusted to account for items excluded from GAAP income in calculating Marvell's non-GAAP income, as well as the effects of significant non-recurring and period specific tax items which vary in size and frequency. Marvell's non-GAAP tax rate is determined on an annual basis and may be adjusted during the year to take into account events that may materially affect the non-GAAP tax rate such as tax law changes; significant changes in Marvell's geographic mix of revenue and expenses; or changes to Marvell's corporate structure. For the fourth quarter of fiscal 2018, a non-GAAP tax rate of 4% has been applied to the non-GAAP financial results.

Non-GAAP diluted net income per share from continuing operations is calculated by dividing non-GAAP net income from continuing operations by non-GAAP weighted average shares outstanding (diluted). For purposes of calculating non-GAAP diluted net income per share, the GAAP weighted average shares outstanding (diluted) is adjusted to exclude the potential benefits of share-based compensation expected to be incurred in future periods but not yet recognized in the financial statements. The expected compensation costs are treated as additional proceeds assumed to be used to repurchase shares under the GAAP treasury stock method.

Marvell believes that the presentation of non-GAAP financial measures provide important supplemental information to management and investors regarding financial and business trends relating to Marvell's financial condition and results of operations. While Marvell uses non-GAAP financial measures as a tool to enhance its understanding of certain aspects of its financial performance, Marvell does not consider these measures to be a substitute for, or superior to, financial measures calculated in accordance with GAAP. Consistent with this approach, Marvell believes

that disclosing non-GAAP financial measures to the readers of its financial statements provides such readers with useful supplemental data that, while not a substitute for GAAP financial measures, allows for greater transparency in the review of its financial and operational performance.

Externally, management believes that investors may find Marvell's non-GAAP financial measures useful in their assessment of Marvell's operating performance and the valuation of Marvell. Internally, Marvell's non-GAAP financial measures are used in the following areas:

- Management's evaluation of Marvell's operating performance;
- Management's establishment of internal operating budgets;
- Management's performance comparisons with internal forecasts and targeted business models; and
- Management's determination of the achievement and measurement of certain performance-based equity awards (adjustments may vary from award to award).

Non-GAAP financial measures have limitations in that they do not reflect all of the costs associated with the operations of Marvell's business as determined in accordance with GAAP. As a result, you should not consider these measures in isolation or as a substitute for analysis of Marvell's results as reported under GAAP. Marvell expects to continue to incur expenses similar to the non-GAAP adjustments described above, and exclusion of these items from Marvell's non-GAAP net income should not be construed as an inference that these costs are unusual, infrequent or non-recurring.

Forward-Looking Statements under the Private Securities Litigation Reform Act of 1995

This press release contains forward-looking statements within the meaning of the federal securities laws that involve risks and uncertainties, including: Marvell's expectations regarding its first quarter of fiscal 2019 financial outlook; and Marvell's use of non-GAAP financial measures as important supplemental information. Words such as "anticipates," "expects," "intends," "plans," "projects," "believes," "seeks," "estimates," "can," "may," "will," "would" and similar expressions identify such forward-looking statements. These statements are not guarantees of results and should not be considered as an indication of future activity or future performance. Actual events or results may differ materially from those described in this press release due to a number of risks and uncertainties, including, but not limited to: the risk that the Cavium transaction may not be completed in a timely manner or at all, which may adversely affect Cavium's business and the price of its common stock and/or Marvell's business and the price of its common shares; the failure to satisfy the conditions to the consummation of the transaction, including the adoption of the merger agreement by the stockholders of Cavium, the approval of the issuance of Marvell shares in the transaction by the shareholders of Marvell, and the receipt of certain governmental and regulatory approvals; the failure of Marvell to obtain the necessary financing pursuant to the arrangements set forth in the debt commitment letters delivered pursuant to the merger agreement or otherwise; the occurrence of any event, change or other circumstance that could give rise to the termination of the merger agreement; the effect of the announcement or pendency of the transaction on Cavium's business relationships, operating results, and business generally; risks that the proposed transaction disrupts current plans and operations of Cavium or Marvell and potential difficulties in Cavium employee retention as a result of the transaction; risks related to diverting management's attention from Cavium's ongoing business operations; the outcome of any legal proceedings that may be instituted against Marvell or against Cavium related to the merger agreement or the transaction; the ability of Marvell to successfully integrate Cavium's operations and product lines; the ability of Marvell to implement its plans, forecasts, and other expectations with respect to Cavium's business after the completion of the proposed merger and realize the anticipated synergies and cost savings in the time frame anticipated or at all, and identify and realize additional opportunities; the risk of downturns in the highly cyclical semiconductor industry; Marvell's dependence upon the storage, networking and connectivity markets, which are highly cyclical and intensely competitive; the outcome of pending or future litigation and legal and regulatory proceedings; Marvell's dependence on a small number of customers; severe financial hardship or bankruptcy of one or more of Marvell's major customers; Marvell's ability and the ability of its customers to successfully compete in the markets in which it serves; Marvell's reliance on independent foundries and subcontractors for the manufacture, assembly and testing of its products; Marvell's ability and its customers' ability to develop new and enhanced products and the adoption of those products in the market; decreases in gross margin and results of operations in the future due to a number of factors; Marvell's ability to estimate customer demand and future sales accurately; Marvell's ability to scale its operations in response to changes in demand for existing or new products and services; the impact of international conflict and continued economic volatility in either domestic or foreign markets; the effects of transitioning to smaller geometry process technologies; the risks associated with manufacturing and selling a majority of products and customers' products outside of the United States; risks associated with acquisition and consolidation activity in the semiconductor industry; the impact of any change in the income tax laws in jurisdictions where Marvell operates and the loss of any beneficial tax treatment that Marvell currently enjoys; the effects of any potential acquisitions or investments; Marvell's ability to protect its intellectual property; the impact and costs associated with changes in international financial and regulatory conditions; Marvell's maintenance of an effective system of internal controls; and other risks detailed in Marvell's SEC filings from time to time. For other factors that could cause Marvell's results to vary from expectations, please see the risk factors identified in Marvell's Quarterly Report on Form 10-Q for the fiscal quarter ended October 28, 2017 as filed with the SEC on December 4, 2017, and other factors detailed from time to time in Marvell's filings with the SEC. Marvell undertakes no obligation to revise or update publicly any forward-looking statements.

About Marvell

Marvell first revolutionized the digital storage industry by moving information at speeds never thought possible. Today, that same breakthrough innovation remains at the heart of the Company's storage, networking and connectivity solutions. With leading intellectual property and deep system-level knowledge, Marvell's semiconductor solutions continue to transform the enterprise, cloud, automotive, industrial, and consumer markets. To learn more, visit: <u>www.marvell.com</u>.

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		,ты	roo	Months End	lad		,	Year	Endo	d
	Fe	bruary 3, 2018		ctober 28, 2017		nuary 28, 2017	F	ebruary 3, 2018		unuary 28, 2017
Net revenue	\$	615,409	\$	616,302	\$	566,362	\$	2,409,170	\$	2,300,992
Cost of goods sold		241,927		238,533		240,448		947,230		1,017,564
Gross profit		373,482		377,769		325,914		1,461,940		1,283,428
Operating expenses: Research and										
development Selling, general and		180,000		165,477		175,262		714,444		805,029
administrative Litigation settlement		68,291		59,112		59,140		238,166		251,191
(a)		74,385		_		_		74,385		_
Restructuring related charges (gain)		(3,205)		3,284		90,475		5,250		96,801
Total operating expenses		319,471		227,873		324,877		1,032,245		1,153,021
Operating income from continuing operations Interest and other income,		54,011		149,896		1,037		429,695		130,407
net		4,788		6,200		3,780		21,509		17,022
Income from continuing operations before income taxes Provision (benefit) for		58,799		156,096		4,817		451,204		147,429
income taxes		10,036		6,759		68,345		18,062		72,608
Income from continuing operations, net of tax Income (loss) from		48,763		149,337		(63,528)		433,142		74,821
discontinued operations, net of tax		_		50,851		(16,563)		87,689		(53,670)
Net income	\$	48,763	\$	200,188	\$	(80,091)	\$	520,831	\$	21,151
Net income (loss) per share — Basic:						()				
Continuing operations Discontinued	\$	0.10	\$	0.30	\$	(0.13)	\$	0.87	\$	0.15
operations Net income per share -	\$		\$	0.11	\$	(0.03)	\$	0.18	\$	(0.11)
Basic	\$	0.10	\$	0.41	\$	(0.16)	\$	1.05	\$	0.04
Net income (loss) per share — Diluted: Continuing operations	\$	0.10	\$	0.30	\$	(0.13)	\$	0.85	\$	0.14
Discontinued	<u> </u>	0.20								
operations Net income per share -	\$		\$	0.10	\$	(0.03)	\$	0.17	\$	(0.10)
Diluted	\$	0.10	\$	0.40	\$	(0.16)	\$	1.02	\$	0.04
Weighted average shares: Basic Diluted		493,663 506,197		494,096 504,903		507,834 507,834		498,008 509,667		509,738 517,513

Marvell Technology Group Ltd. Condensed Consolidated Statements of Operations (Unaudited) (In thousands, except per share amounts)

(a) Represents legal settlement and associated costs related to Luna shareholder litigation matter.

Condensed Consolidated Baland (In thousand		eets (Unaudite	d)	
	Feb	ruary 3, 2018	Janua	ry 28, 2017
Assets				
Current assets:				
Cash and cash equivalents	\$	888,482	\$	814,092
Short-term investments		952,790		854,268
Accounts receivable, net		280,395		335,384
Inventories		170,039		170,842
Prepaid expenses and other current assets		41,482		58,771
Assets held for sale		30,767		57,077
Total current assets		2,363,955		2,290,434
Property and equipment, net		202,222		243,397
Goodwill and acquired intangible assets, net		1,993,310		1,996,880
Other non-current assets		148,800		117,939
Total assets	\$	4,708,287	\$	4,648,650
Liabilities and Shareholders' Equity Current liabilities:				
Accounts payable	\$	145,236	\$	143,484
Accrued liabilities		86,958		143,491
Accrued employee compensation		127,711		139,647
Deferred income		61,237		63,976
Liabilities held for sale		—		5,818
Total current liabilities		421,142		496,416
Non-current income taxes payable		56,976		60,646
Other non-current liabilities		88,756		63,937
Total liabilities		566,874		620,999
Shareholders' equity:				
Common stock		991		1,012
Additional paid-in capital		2,733,292		3,016,775
Accumulated other comprehensive income (loss)		(2,322)		23
Retained earnings		1,409,452		1,009,841
Total shareholders' equity		4,141,413	. <u> </u>	4,027,651
Total liabilities and shareholders' equity	\$	4,708,287	\$	4,648,650

Marvell Technology Group Ltd.

Marvell Technology Group Ltd. Condensed Consolidated Statements of Cash Flows (Unaudited) (In thousands)

	Thr	ee Months Ended	Year	[·] Ended
	Februa 201			January 28, 2017
Cash flows from operating activities:				
Net income (loss)	\$ 48,	763 \$ (80,09	91) \$ 520,831	\$ 21,151
Adjustments to reconcile net income (loss) to				
net cash provided by (used in) operating				
activities:				
Depreciation and amortization	20,9	918 26,6	83 83,487	107,851
Share-based compensation	21,	377 24,0	58 86,689	113,970
Amortization and write-off of acquired				
intangible assets		358 1,9	65 3,570	10,641
Restructuring related impairment charges				
(gain)	(4,1	59) 50,5	00 (4,561)	52,581
Gain from investments in privately-held				
companies		—	— (2,501)	—

Amortization of premium /discount on

available-for-sale securities	392	1,622	995	3,319
Other non-cash expense (income), net	(7)	(2,635)	1,324	(3,312)
Excess tax benefits from share-based				
compensation	_	(27)	_	(37)
Deferred income taxes	17,027	46,859	19,825	44,637
Gain on sale of property and equipment	(270)	_	(743)	
Gain on sale of discontinued operations	(_ · · · /	_	(88,406)	_
Gain on sale of business	_	_	(5,254)	_
Changes in assets and liabilities:			(3)231)	
Accounts receivable	85,719	26,811	54,989	(12,084)
Inventories	3,878	18,381	(12,160)	29,325
Prepaid expenses and other assets	(627)	2,181	12,494	1,825
Accounts payable	(36,700)	(38,694)	(16,613)	(28,153)
Accrued liabilities and other non-	(30,700)	(30,094)	(10,015)	(20,155)
current liabilities	(21,898)	27 400	(62,260)	3,763
	(21,090)	27,498	(62,360)	5,705
Carnegie Mellon University accrued				(726.000)
litigation settlement (a)	(1 22 4)		(11.020)	(736,000)
Accrued employee compensation	(1,324)	7,597	(11,936)	18,016
Deferred income	(13,706)	6,138	(8,557)	14,072
Net cash provided by (used in)				(250,425)
operating activities	119,741	118,846	571,113	(358,435)
Cash flows from investing activities:				
Purchases of available-for-sale securities	(162,607)	(146,046)	(835,494)	(489,856)
Sales of available-for-sale securities	22,671	157,953	306,822	616,697
Maturities of available-for-sale securities	120,639	41,264	426,341	239,557
Return of investment from (in) privately-				
held companies	—	(258)	6,089	16
Purchases of time deposits	(75,000)	(75,000)	(300,000)	(275,000)
Maturities of time deposits	75,000	75,000	300,000	125,000
Purchases of technology licenses	(1,331)	(1,870)	(6,587)	(10,309)
Purchases of property and equipment	(13,395)	(6,786)	(38,551)	(44,510)
Proceeds from sales of property and				
equipment	10,571	_	12,559	_
Net proceeds from sale of discontinued				
operations	_	_	165,940	_
Net proceeds from sale of business	_	_	2,402	_
Net cash provided by (used in)				
investing activities	(23,452)	44,257	39,521	161,595
Cash flows from financing activities:				
Repurchases of common stock	_	(125,033)	(527,574)	(181,564)
Proceeds from employee stock plans	42,878	62,383	180,302	74,219
Minimum tax withholding paid on behalf of				
employees for net share settlement	(905)	(402)	(26,840)	(16,683)
Dividend payments to shareholders	(29,695)	(30,457)	(119,251)	(122,292)
Payments on technology license				
obligations	(5,806)	(7,117)	(28,503)	(20,965)
Excess tax benefits from share-based				
compensation	_	27	_	37
Payment of equity and debt financing				
costs	(14,378)	_	(14,378)	_
Net cash used in financing	· · · · ·			
activities	(7,906)	(100,599)	(536,244)	(267,248)
Net increase (decrease) in cash and cash	·		<u> </u>	<u> </u>
equivalents	88,383	62,504	74,390	(464,088)
Cash and cash equivalents at beginning of				
period	800,099	751,588	814,092	1,278,180
Cash and cash equivalents at end of period	\$ 888,482	\$ 814,092	\$ 888,482	\$ 814,092

(a) The Company paid \$750.0 million to Carnegie Mellon University in connection with a litigation settlement agreement.

Marvell Technology Group Ltd. Reconciliations from GAAP to Non-GAAP (Unaudited) (In thousands, except per share amounts)

		T	hree Months	End	od		v	oar	Endod	
	February 2018	3, "	October 2 2017	8,	January 28 2017	8,	February 3 2018	,	Jänuary 28 2017	,
GAAP gross profit: Special items: Share-based	\$ 373,482		\$ 377,769		\$ 325,914		\$ 1,461,940		\$ 1,283,428	
compensation Other cost of	1,662		1,747		1,641		6,645		8,334	
goods sold (a)	8,000						11,000			
Total special items	9,662		1,747		1,641		17,645		8,334	
Non-GAAP gross profit	\$ 383,144		\$ 379,516		\$ 327,555		\$ 1,479,585		\$ 1,291,762	
GAAP gross margin	60.7	%	61.3	%	57.5	%	60.7	%	55.8	%
Non-GAAP gross margin	62.3	%	61.6	%	57.8	%	61.4	%	56.1	%
Total GAAP operating expenses Special items: Share-based compensation Restructuring related charges (gain) (b) Amortization and write-off of acquired intangible assets Litigation settlement (c) Other operating expenses (d) Total special items	 \$ 319,471 (19,715) 3,205 (358) (74,385) (10,579) (101,832) 		 \$ 227,873 (18,892) (3,284) (1,076) (120) (23,372) 		 \$ 324,877 (20,021) (90,475) (1,480) (315) (112,291) 		<pre>\$ 1,032,245 (78,477) (5,250) (3,570) (74,385) (14,689) (176,371)</pre>		<pre>\$ 1,153,021 (93,065) (96,801) (8,376) (1,544) (199,786)</pre>	
Total non-GAAP										
operating expenses	\$ 217,639		\$ 204,501		\$ 212,586		\$ 855,874		\$ 953,235	
GAAP operating										
margin Other cost of	8.8	%	24.3	%	0.2	%	17.8	%	5.7	%
goods sold (a) Share-based	1.3	%	—	%	_	%	0.5	%	—	%
compensation Restructuring related charges	3.5	%	3.3	%	3.8	%	3.5	%	4.4	%
(gain) (b) Amortization and write-off of acquired intangible	(0.5)	%	0.5	%	16.0	%	0.2	%	4.2	%
assets	0.1	%	0.2	%	0.2	%	0.1	%	0.3	%
Litigation settlement (c) Other operating	12.1	%	_	%	_	%	3.1	%	_	%

Non- Gጃዉ ምnses (d) operating margin	1.6 % 26.9 %	0.1 % 28.4 %	0.1 % 20.3 %	0.7 % 25.9 %	0.1 % 14.7 %
GAAP interest and other income, net Special items: Restructuring	\$ 4,788	\$ 6,200	\$ 3,780	\$ 21,509	\$ 17,022
related items (e) Total special items	<u> </u>	(2,286) (2,286)		(4,016) (4,016)	
Total non-GAAP	1,355	(2,200)		(4,010)	
interest and other income, net	\$ 6,143	\$ 3,914	\$ 3,780	\$ 17,493	\$ 17,022
GAAP net income Less: Income (loss) from discontinued	\$ 48,763	\$ 200,188	\$ (80,091)	\$ 520,831	\$ 21,151
operations, net of tax		50,851	(16,563)	87,689	(53,670)
GAAP net income from continuing operations	48,763	149,337	(63,528)	433,142	74,821
Special items: Other cost of goods sold (a) Share-based	8,000	_	_	11,000	_
compensation	21,377	20,639	21,662	85,122	101,399
Restructuring related charges (gain) (b) Amortization and write-off of acquired	(1,850)	998	90,475	1,234	96,801
intangible assets	358	1,076	1,480	3,570	8,376
Litigation settlement (c)	74,385	_	_	74,385	_
Other operating expenses (d)	10,579	120	315	14,689	1,544
Pre-tax total special items	112,849	22,833	113,932	190,000	208,120
Other income tax effects and adjustments (f) Non-GAAP net	3,170	(398)	67,989	(7,590)	66,918
income from continuing operations	\$ 164,782	\$ 171,772	\$ 118,393	\$ 615,552	\$ 349,859
Weighted average shares — basic	493,663	494,096	507,834	498,008	509,738
Weighted average shares — diluted	506,197	504,903	507,834	509,667	517,513
Non-GAAP weighted average shares — diluted (g)	512,223	512,676	528,141	516,789	527,197

GAAP diluted net income (loss) per

share from continuing operations	\$ 0.10	\$ 0.30	\$ (0.13)	\$ 0.85	\$ 0.14	
Non-GAAP diluted net income per share from continuing operations	\$ 0.32	\$ 0.34	\$ 0.22	\$ 1.19	\$ 0.66	

- (a) Other costs of goods sold in the three months ended February 3, 2018 and the year ended February 3, 2018 include charges for past intellectual property licensing matters.
- (b) Restructuring related charges include costs that are a direct result of restructuring. Such charges include employee severance, facilities related costs, contract cancellation charges and impairment of equipment. Restructuring related charges in the three months ended February 3, 2018 and the year ended February 3, 2018 includes the gain on sale of a building that was a direct result of restructuring.
- (c) Represents legal settlement and associated costs related to shareholder litigation matter.
- (d) Other operating expenses primarily include Cavium merger costs, costs related to royalty matters, and costs of retention bonuses offered to employees who remained through the ramp down of certain operations due to restructuring actions.
- (e) Interest and other income, net includes restructuring related items such as gain on sale of a business and foreign currency remeasurement related to restructuring related accruals.
- (f) Other income tax effects and adjustments in the three months ended February 3, 2018 and October 28, 2017 and in the year ended February 3, 2018 include adjustment to the tax provision based on a non-GAAP tax rate of 4%. Other income tax effects and adjustments in the three months ended January 28, 2017 and the year ended January 28, 2017 include \$68.0 million and \$67.0 million, respectively, of tax expense relating to restructuring charges.
- (g) Non-GAAP diluted share count excludes the impact of share-based compensation expense expected to be incurred in future periods and not yet recognized in the Company's financial statements, which would otherwise be assumed to be used to repurchase shares under the GAAP treasury stock method.

			Three	Months Ended				% Cł	hange	
	Febr	uary 3, 2018	Octo	ber 28, 2017	Janu	ary 28, 2017	Yo	ρΥ	Qo	Q
Storage (1)	\$	323,718	\$	315,338	\$	310,771	4	%	3	%
Networking (2)		155,340		150,497		148,090	5	%	3	%
Connectivity (3)		86,271		102,662		65,638	31	%	(16)	%
Total Core		565,329		568,497		524,499	8	%	(1)	%
Other <i>(4)</i>		50,080		47,805		41,863	20	%	5	%
Total Revenue	\$	615,409	\$	616,302	\$	566,362	9	%	_	%

Quarterly Revenue Trend (Unaudited) (In thousands)

	Three Months Ended										
% of Total	February 3	, 2018	October 28	3, 2017	January 28	3, 2017					
Storage (1)	53	%	51	%	55	%					
Networking (2)	25	%	24	%	26	%					
Connectivity (3)	14	%	17	%	12	%					
Total Core	92	%	92	%	93	%					
Other <i>(4)</i>	8	%	8	%	7	%					
Total Revenue	100	%	100	%	100	%					

(1) Storage products are comprised primarily of HDD, SSD Controllers and Data Center Storage Solutions.

(2) Networking products are comprised primarily of Ethernet Switches, Ethernet Transceivers, Embedded ARM Processors and Automotive Ethernet, as well as a few legacy product lines in which we no longer invest, but will generate revenue for several years.

(3) Connectivity products are comprised primarily of WiFi solutions including WiFi only, WiFi/Bluetooth combos and WiFi Microcontroller combos.

(4) Other products are comprised primarily of Printer Solutions, Application Processors and others.

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