## Marvell Technology Group Ltd.

## Unaudited Consolidated Statements of Operations

 (In thousands, except per share amounts)
## Net revenue

Cost of goods sold
Gross profit (loss)
Operating expenses
Research and development
Selling and marketing
General and administrative
Carnegie Mellon University litigation settlement
Amortization and write-off of acquired intangible assets Total operating expenses
Operating income (loss)
Interest and other income, net
Income before income (loss) taxes
Provision (benefit) for income taxes
Net income (loss)
Net income (loss) per share - basic
Net income (loss) per share - diluted
Weighted average shares - basic
Weighted average shares - diluted

The following table presents details of total share-based compensation expense included in each functional line item in the unaudited condensed consolidated statements of income above:

Cost of goods sold
Research and development
Selling and marketing
General and administrative
Q4'15
$\begin{array}{r}\$ 857,452 \\ 417,131 \\ \hline 440,321 \\ \\ 285,497 \\ 37,235 \\ 34,651 \\ - \\ 3,100 \\ \hline 360,483 \\ \hline 79,838 \\ 4,382 \\ \hline 84,220 \\ \\ 2,527 \\ \hline \$ \quad 81,693 \\ \hline \hline\end{array}$

| 0.16 |
| :---: |
| 0.16 |
|  |



| $(0.04)$ |
| :--- |
| $(0.04)$ |


| 0.10 |
| ---: |
| 0.10 |


| 0.14 |
| ---: |
| 0.14 |
| 511,090 |
| 522,091 |


| 513,574 | 516,228 | 516,368 | 504,831 | 506,352 | 508,794 | 511,235 | 511,090 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 522,112 | 527,167 | 516,368 | 504,831 | 508,590 | 508,794 | 514,314 | 522,091 |


| 2,006 | 1,547 | 2,012 | 2,495 | 1,862 | 1,802 | 2,832 |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| 25,590 | 24,781 | 27,808 | 22,573 | 23,630 | 24,396 | 28,581 |
| 3,069 | 2,577 | 2,707 | 2,608 | 3,214 | 2,942 | 3,315 |
| 7,298 | 4,316 | 4,147 | 3,789 | 3,713 | $(4,687)$ | 2,468 |

## Marvell Technology Group Ltd.

## Unaudited Condensed Consolidated Balance Sheets

(In thousands)

## Assets Current assets:

Cash, cash equivalents, and short-term investments
Accounts receivable, net
Inventories
Prepaid expenses and other current assets
Total current assets
Property and equipment, net
Long-term investments
Goodwill and acquired intangible assets, net
Other non-current assets
Total assets

## Liabilities and Shareholders' Equity

Current liabilities:
Accounts payable
Accrued liabilities
Carnegie Mellon University accrued litigation settlemen

Carnegie Mellon University accrued litigation settlement Deferred income

Total current liabilities
Other non-current liabilities
Total liabilities
Shareholders' equity:
Common stock
Accumulated other comprehensive income (loss)
Retained earnings
Total shareholders' equity
Total liabilities and shareholders' equity

GAAP inventory turns
GAAP days in inventory

| Q4'15 |  | Q1'16 |  | Q2'16 | Q3'16 |  | Q4'16 |  | Q1'17 |  | Q2'17 |  | Q3'17 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | 2,529,555 | \$ | 2,500,915 | \$ 2,337,647 | \$ | 2,303,752 | \$ | 2,282,749 | \$ | 1,615,240 | \$ | 1,624,009 | \$ | 1,650,372 |
|  | 420,955 |  | 393,814 | 417,721 |  | 380,928 |  | 323,300 |  | 280,658 |  | 348,683 |  | 362,195 |
|  | 308,162 |  | 339,859 | 327,103 |  | 279,359 |  | 210,017 |  | 196,739 |  | 202,717 |  | 198,843 |
|  | 85,368 |  | 91,151 | 86,106 |  | 71,450 |  | 102,560 |  | 57,139 |  | 54,870 |  | 49,731 |
|  | 3,344,040 |  | 3,325,739 | 3,168,577 |  | 3,035,489 |  | 2,918,626 |  | 2,149,776 |  | 2,230,279 |  | 2,261,141 |
|  | 340,639 |  | 325,754 | 322,262 |  | 309,647 |  | 299,540 |  | 283,584 |  | 274,774 |  | 265,984 |
|  | 10,226 |  | 10,111 | 10,123 |  | 10,182 |  | 11,296 |  | 8,974 |  | 8,974 |  | 8,974 |
|  | 2,060,643 |  | 2,057,590 | 2,054,537 |  | 2,050,902 |  | 2,047,955 |  | 2,045,009 |  | 2,042,063 |  | 2,039,279 |
|  | 128,839 |  | 122,855 | 110,457 |  | 100,304 |  | 164,710 |  | 169,778 |  | 160,586 |  | 179,068 |
| \$ | 5,884,387 | \$ | 5,842,049 | \$ 5,665,956 | \$ | 5,506,524 | \$ | 5,442,127 | \$ | 4,657,121 | \$ | 4,716,676 | \$ | 4,754,446 |


| \$ 282,899 | \$ | 297,050 | \$ | 289,023 | \$ | 236,675 | \$ | 180,372 | \$ | 193,697 | \$ | 212,950 | \$ | 183,252 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 286,357 |  | 258,345 |  | 287,007 |  | 285,473 |  | 253,691 |  | 236,514 |  | 219,489 |  | 256,339 |
| - |  | - |  | 733,557 |  | 734,715 |  | 736,000 |  | - |  | - |  | - |
| 68,120 |  | 61,093 |  | 59,652 |  | 58,086 |  | 55,722 |  | 54,488 |  | 72,049 |  | 63,656 |
| 637,376 |  | 616,488 |  | 1,369,239 |  | 1,314,949 |  | 1,225,785 |  | 484,699 |  | 504,488 |  | 503,247 |
| 100,922 |  | 94,289 |  | 82,720 |  | 80,092 |  | 76,219 |  | 72,604 |  | 53,100 |  | 70,705 |
| 738,298 |  | 710,777 |  | 1,451,959 |  | 1,395,041 |  | 1,302,004 |  | 557,303 |  | 557,588 |  | 573,952 |


|  | 3,100,578 |  | 3,102,809 | 2,990,026 |  | 2,976,436 |  | 3,029,936 |  | 3,039,754 |  | 3,076,601 |  | 3,058,552 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 308 |  | 80 | $(1,278)$ |  | $(2,182)$ |  | (795) |  | 2,222 |  | 4,015 |  | 1,553 |
|  | 2,045,203 |  | 2,028,383 | 1,225,249 |  | 1,137,229 |  | 1,110,982 |  | 1,057,842 |  | 1,078,472 |  | 1,120,389 |
|  | 5,146,089 |  | 5,131,272 | 4,213,997 |  | 4,111,483 |  | 4,140,123 |  | 4,099,818 |  | 4,159,088 |  | 4,180,494 |
| \$ | 5,884,387 | \$ | 5,842,049 | \$ 5,665,956 | \$ | 5,506,524 | \$ | 5,442,127 | \$ | 4,657,121 | \$ | 4,716,676 | \$ | 4,754,446 |
|  | 5.0 |  | 4.3 | 5.5 |  | 5.0 |  | 4.9 |  | 5.1 |  | 5.8 |  | 5.7 |
|  | 72 |  | 84 | 66 |  | 73 |  | 74 |  | 71 |  | 63 |  | 64 |

Marvell Technology Group Ltd.
Unaudited Condensed Consolidated Statements of Cash Flows

## (In thousands)

## Cash flows from operating activities:

Net income (loss)
Adjustments to reconcile net income (loss) to net cash
provided by operating activities:
Depreciation and amortization
Share-based compensation
Amortization and write-off of acquired intangible assets
Other expense (income), net
Non-cash restructuring and other related charges
Excess tax benefits from share-based compensation
Changes in assets and liabilities:

## Accounts receivable

Inventories
Prepaid expenses and other assets
Accounts payable
Accrued liabilities and other non-current liabilities
Carnegie Mellon University accrued litigation settlement
Accrued employee compensation
Deferred income
Net cash provided by (used in) operating activities

## Cash flows from investing activities:

Purchases of available-for-sale securities
Sales and maturities of available-for-sale securities
Purchase of time deposits
Distribution from (investments in) privately-held-companies
Proceeds from sale of an investment in a privately-held company
Purchases of technology licenses
Purchases of property and equipment
Purchase of equipment previously leased
Net proceeds from sale of equipment held for sale Net cash provided by (used in) investing activities

## Cash flows from financing activities:

Repurchase of common stock
Proceeds from employee stock plans
Minimum tax withholding paid on behalf of employees
for net share settlement
Dividend payment to shareholders
Payments on technology license obligations
Excess tax benefits from share-based compensation
Net cash provided by (used in) financing activities

Net increase (decrease) in cash and cash equivalents
Cash and cash equivalents at beginning of period
Cash and cash equivalents at end of period

| Q4'15 |  | Q1'16 |  | Q2'16 |  | Q3'16 |  | Q4'16 |  | Q1'17 |  | Q2'17 |  | Q3'17 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | 81,693 | \$ | 14,090 | \$ | $(771,940)$ | \$ | $(57,750)$ | \$ | 4,200 | \$ | $(22,679)$ | \$ | 51,305 | \$ | 72,616 |
|  | 26,464 |  | 26,620 |  | 25,191 |  | 25,565 |  | 22,800 |  | 27,114 |  | 26,866 |  | 27,188 |
|  | 37,963 |  | 33,221 |  | 36,674 |  | 31,465 |  | 32,419 |  | 24,453 |  | 37,196 |  | 28,263 |
|  | 3,585 |  | 3,053 |  | 3,053 |  | 3,635 |  | 2,947 |  | 2,946 |  | 2,946 |  | 2,784 |
|  | $(1,699)$ |  | (561) |  | 2,282 |  | 4,205 |  | 7,885 |  | 1,361 |  | 589 |  | (930) |
|  | 3,230 |  | 573 |  | 900 |  | 14,270 |  | 289 |  | 896 |  | 129 |  | 1,056 |
|  | (67) |  | (18) |  | (7) |  | (2) |  | 1 |  | - |  | (5) |  | (5) |
|  | 25,719 |  | 27,141 |  | $(23,907)$ |  | 36,793 |  | 57,628 |  | 42,642 |  | $(68,025)$ |  | $(13,512)$ |
|  | 48,247 |  | $(31,318)$ |  | 12,903 |  | 39,457 |  | 69,544 |  | 13,598 |  | $(6,364)$ |  | 3,710 |
|  | 4,087 |  | 1,969 |  | 9,359 |  | 6,804 |  | $(35,245)$ |  | $(15,693)$ |  | 6,658 |  | 6,457 |
|  | $(60,808)$ |  | 17,125 |  | $(5,167)$ |  | $(55,693)$ |  | $(62,163)$ |  | 19,922 |  | 20,437 |  | $(29,818)$ |
|  | $(12,189)$ |  | $(11,576)$ |  | 19,634 |  | 3,958 |  | $(27,218)$ |  | $(22,502)$ |  | $(7,741)$ |  | 6,508 |
|  | - |  | - |  | 733,557 |  | 1,158 |  | 1,285 |  | $(736,000)$ |  | - |  | - |
|  | 1,910 |  | $(14,424)$ |  | $(14,507)$ |  | 14,295 |  | $(18,702)$ |  | 7,152 |  | $(22,270)$ |  | 25,537 |
|  | $(2,714)$ |  | $(7,027)$ |  | $(1,441)$ |  | $(1,566)$ |  | $(2,364)$ |  | $(1,234)$ |  | 17,561 |  | $(8,393)$ |
|  | 155,421 |  | 58,868 |  | 26,584 |  | 66,594 |  | 53,306 |  | $(658,024)$ |  | 59,282 |  | 121,461 |
|  | $(344,023)$ |  | $(392,900)$ |  | $(173,465)$ |  | $(356,465)$ |  | $(133,215)$ |  | $(93,365)$ |  | $(110,358)$ |  | $(140,087)$ |
|  | 248,215 |  | 247,495 |  | 222,295 |  | 356,409 |  | 477,301 |  | 370,059 |  | 116,506 |  | 170,472 |
|  | - |  | - |  | - |  | - |  |  |  | $(50,000)$ |  | $(75,000)$ |  | $(25,000)$ |
|  | - |  | - |  | 208 |  | (130) |  | (119) |  | - |  | - |  | 274 |
|  |  |  | - |  | - |  | - |  | - |  | - |  | - |  | - |
|  | $(1,910)$ |  | $(3,606)$ |  | $(2,071)$ |  | (980) |  | $(1,579)$ |  | $(4,050)$ |  | $(3,995)$ |  | (394) |
|  | $(14,415)$ |  | $(7,334)$ |  | $(16,986)$ |  | $(9,041)$ |  | $(3,894)$ |  | $(11,868)$ |  | $(12,509)$ |  | $(13,347)$ |
|  | - |  | $(10,240)$ |  | - |  | - |  | - |  | - |  | - |  | - |
|  | - |  | - |  | - |  | 10,007 |  | - |  | - |  | - |  | - |
|  | $(112,133)$ |  | $(166,585)$ |  | 29,981 |  | (200) |  | 338,494 |  | 210,776 |  | $(85,356)$ |  | $(8,082)$ |
|  | $(21,188)$ |  | $(20,273)$ |  | $(175,311)$ |  | $(65,291)$ |  | - |  | - |  | - |  | $(56,531)$ |
|  | 41,049 |  | 13,013 |  | 44,161 |  | 2,174 |  | 21,369 |  | 315 |  | 244 |  | 11,277 |
|  | (908) |  | $(22,310)$ |  | (697) |  | (869) |  | (482) |  | $(15,270)$ |  | (112) |  | (899) |
|  | $(30,942)$ |  | $(30,910)$ |  | $(31,194)$ |  | $(30,270)$ |  | $(30,447)$ |  | $(30,461)$ |  | $(30,675)$ |  | $(30,699)$ |
|  | $(4,382)$ |  | $(4,067)$ |  | $(4,732)$ |  | $(2,617)$ |  | $(1,112)$ |  | $(5,294)$ |  | $(4,858)$ |  | $(3,696)$ |
|  | 67 |  | 18 |  | 7 |  | 2 |  | (1) |  | - |  | 5 |  | 5 |
|  | $(16,304)$ |  | $(64,529)$ |  | $(167,766)$ |  | $(96,871)$ |  | $(10,673)$ |  | $(50,710)$ |  | $(35,396)$ |  | $(80,543)$ |
|  | 26,984 |  | $(172,246)$ |  | $(111,201)$ |  | $(30,477)$ |  | 381,127 |  | $(497,958)$ |  | $(61,470)$ |  | 32,836 |
|  | 1,183,993 |  | 1,210,977 |  | 1,038,731 |  | 927,530 |  | 897,053 |  | 1,278,180 |  | 780,222 |  | 718,752 |
| \$ | 1,210,977 | \$ | 1,038,731 | \$ | 927,530 | \$ | 897,053 | \$ | 1,278,180 | \$ | 780,222 | \$ | 718,752 | \$ | 751,588 |

Marvell Technology Group Ltd.

## Unaudited Reconciliations from GAAP to Non-GAAP

## (In thousands, except per share amounts)

GAAP Net income (loss)
(1) Cost of goods sold

Share-based compensation
Restructuring and related charges
Amortization of acquired intangible asset
Litigation settlement
Other
(2) Research and development:

Share-based compensation
Restructuring and other exit related
Litigation matters
Other
(3) Selling and marketing:

Share-based compensation
Restructuring and other exit related
Litigation settlement
Other
(4) General and administrative:

Share-based compensation
Restructuring and other exit related
Litigation settlement
Other
(5) Other operating costs and expenses

Amortization and write-off of acquired intangible assets
6) Provision for income taxes:

Other

## Non-GAAP Net income

## Non-GAAP Operating income

GAAP Weighted average shares - diluted Non-GAAP adjustment
Non-GAAP Weighted average shares - diluted

| Q4'15 |  | Q1'16 |  | Q2'16 |  | Q3'16 |  | Q4'16 |  | Q1'17 |  | Q2'17 |  | Q3'17 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | 81,693 | \$ | 14,090 | \$ | $(771,940)$ | \$ | $(57,750)$ | \$ | 4,200 | \$ | $(22,679)$ | \$ | 51,305 | \$ | 72,616 |
|  | 2,006 |  | 1,547 |  | 2,012 |  | 2,495 |  | 1,862 |  | 1,802 |  | 2,832 |  | 2,225 |
|  | - |  | - |  |  |  | 10,285 |  | 7 |  | - |  | - |  | - |
|  | 925 |  | 925 |  | 778 |  | 485 |  | 485 |  | 485 |  | 485 |  | 485 |
|  | - |  | $(1,700)$ |  | 81,390 |  | 1,158 |  | 3,711 |  | - |  | - |  | - |
|  | 1,000 |  | - |  | - |  | - |  | - |  | - |  | - |  | - |
|  | 25,590 |  | 24,781 |  | 27,808 |  | 22,573 |  | 23,630 |  | 24,396 |  | 28,581 |  | 19,998 |
|  | 67 |  | - |  | 11,680 |  | 31,806 |  | 3,703 |  | 813 |  | (329) |  | 1,056 |
|  | - |  | - |  | 5,000 |  | - |  |  |  | - |  | - |  | - |
|  | - |  | - |  | 134 |  | 894 |  | 3,485 |  | (49) |  | 174 |  | - |
|  | 3,069 |  | 2,577 |  | 2,707 |  | 2,608 |  | 3,214 |  | 2,942 |  | 3,315 |  | 2,958 |
|  | - |  | - |  | - |  | 1,899 |  | 118 |  | - |  | 27 |  | - |
|  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |
|  | - |  | - |  | - |  | 39 |  | 393 |  | 304 |  | (71) |  | - |
|  | 7,298 |  | 4,316 |  | 4,147 |  | 3,789 |  | 3,713 |  | $(4,687)$ |  | 2,468 |  | 3,082 |
|  | 3,345 |  | 592 |  | 1,320 |  | 1,565 |  | 568 |  | 3,628 |  | 1,023 |  | 108 |
|  | - |  | - |  | 661,727 |  | - |  | 80 |  | 100 |  | (115) |  | - |
|  | 2,764 |  | 18,302 |  | 2,748 |  | 2,901 |  | 2,876 |  | 886 |  | - |  | - |
| $\begin{array}{llllllll}3,100 & 2,568 & 2,568 & 3,150 & 2,462 & 2,461 & 2,461 & 2,299\end{array}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| $\$ 130,857$ <br>  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| \$ 129,002 |  | \$ | 67,160 | \$ | 30,832 | \$ | 26,573 | \$ | 52,577 | \$ | 3,959 | \$ | 80,357 | \$ | 115,164 |
|  | 522,112 |  | 527,167 |  | 516,368 |  | 504,831 |  | 508,590 |  | 508,794 |  | 514,314 |  | 522,091 |
|  | 10,688 |  | 7,993 |  | 16,574 |  | 13,674 |  | 9,978 |  | 13,569 |  | 12,139 |  | 9,740 |
|  | 532,800 |  | 535,160 |  | 532,942 |  | 518,505 |  | 518,568 |  | 522,363 |  | 526,453 |  | 531,831 |

Marvell believes that the presentation of non-GAAP financial measures provides important supplemental information to management and investors regarding financial and business trends relating to its financial condition and results of operations. Marvell uses non-GAAP financial measures as a tool to enhance its understanding of certain aspects of its financial performance, Marvell does not consider these measures to be a substitute for, or superior to, the information provided by GAAP financial measures. Consistent with this approach, Marvell believes that disclosing non-GAAP financial measures to the readers of its financial statements provides such readers with useful supplemental data that, while not a substitute for GAAP financial measures, allows for greater transparency in the review of its financial and operational performance. Marvell has chosen to provide this information to investors to enable them to perform comparisons of operating results in a manner similar to how Marvell analyzes its operating results internally. Management also believes that these non-GAAP financial measures may be used to facilitate comparisons of Marvell's results with that of other companies in its industry.

